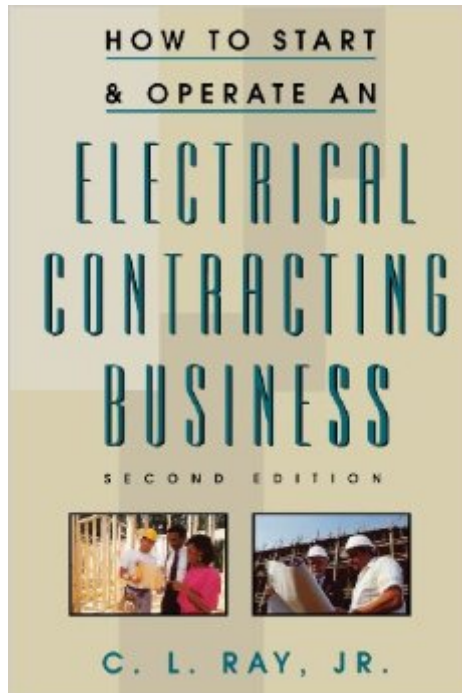


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# How To Start And Operate An Electrical Contracting Business



## Synopsis

For electricians who've been thinking about starting a contracting business - or established contractors who want to give their current business a boost - this book lays out a proven roadmap of practical details. All the bases for building and operating a successful electrical contracting business are covered - from forecasting your business potential in a given market to technical needs, hiring employees, managing finances, and achieving profit goals.

## Book Information

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## Customer Reviews

i wouldn't waste your money on this book. The only way i can describe it is useless. Unless you plan on starting a donald trump sized electrical business with 500 employees. This book is all about running a huge business and has about one reference to the electrical field in it. Anyone starting an electrical contracting business isn't gonna start anywhere within the scope of this book.

This book was not any help. It doesn't lay out how to do anything. A waste of money. You are much better off getting Markup & Profit.

A little to much on the technical side. I was asked to be my son's business manager.His bid fail to take in a profit margin. He considers his hours and labor as his profitrather than an expense to the business. I hoped to be able to gain enough knowledgeto help him be profitable but fair.

Great book

Very nice product, I love this books. This book teach me a lot about electrical contracting business.I love This book.

This book is a good study for another perspective on operating an electrical business. Getting opinions and help from many different sources can dramatically improve your results in the long run.

it has helped me alot thank you

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